PhD course in Behavior and Incentives

December 13-15, 2017

**Teacher:** Matthias Sutter, Max Planck Institute for Research on Collective Goods Bonn and University of Cologne.

Matthias Sutter is a Director of the Experimental Economics Group at the Max Planck Institute for Research on Collective Goods in Bonn and Professor of Economics at the University of Cologne.

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**ECTS:** 5 ECTS

**Content:**

The course presents advanced topics within behavioral economics. It will consist of seven lectures over three days. The students will also be given the opportunity to present their own research and get feedback. Each student presentation is 15 minutes, including discussion.

**Topics:**

Behavioral economics, lab and field experiments, credence goods, markets, cooperation, development of preferences.

**Learning Outcome:**

At the end of the course, students:

- are in the forefront of knowledge within behavioral economics,
- can evaluate the expediency and application of different methods within this field,
- and can contribute to the development of new knowledge, new theories and methods in behavioral economics.

**Prerequisites:**

Students taking part in the course should have basic training in economics at the master level, which means that well qualified students who have not yet completed their master degree can be given permission to take part in the course.
**Administration:**

The course is supported by the Danish Graduate Programme in Economics (DGPE) and by the Carlsberg Foundation (KIDS Lab). Participants from other institutions (not affiliated with DGPE) have to pay a fee for attending the courses of 2500 DKK. Deadline for registration is **November 1**, since students’ registration must be accepted in advance. The course is organized by Marco Piovesan from the Department of Economics at The University of Copenhagen.

To get credit (5 ECTS) for the course, the student should hand in and get approved a paper (maximum 15 pages) on a relevant topic discussed during the course. The deadline for submitting this paper is March 15, 2018.
Schedule (preliminary):

The schedule and outline of the lectures is tentative and may be adjusted as the course proceeds. Each lecture is 2 x 45 minutes, with a 15 minutes break. Lecture 5 is a faculty seminar and will last for 75 minutes without a break. The location will be announced in advance.

Day 1: December 13
- 09.30 – 10.00 Coffee and light breakfast
- 10.00 – 10.15 Welcome: Marco Piovesan
- 10.15 – 12.00 Lecture 1: Credence goods: Theory and lab evidence
- 12.00 – 13.15 Lunch
- 13.15 – 15.00 Lecture 2: Credence goods: Theory and lab evidence
- 15.00 – 15.15 Coffee
- 15.15 – 16.00 Student presentations 1
- 16.00 – 16.45 Student presentations 2
- 16.45 – 17.30 Student presentations 3
- 18.00 - ... Social gathering

Day 2: December 14
- 09.15 – 11.00 Lecture 3: Credence goods: Field experiments
- 11.00 – 11.15 Coffee
- 11.15 – 12.30 Lecture 4: Morals and markets
- 12.30 – 14.00 Lunch and discussion
- 14.00 – 15:30 Lecture 5: Seminar: Matthias Sutter
- 15.30 – 16.15 Student presentations 4
- 16.15 – 17.00 Student presentations 5
- 18.00 - ... Course dinner

Day 3: December 15
- 09.00 – 09.15 Coffee
- 09.15 – 11.00 Lecture 6: The development of non standard preferences
- 11.00 – 11.15 Coffee
- 11.15 – 13.00 Lecture 7: The development of non standard preferences
- 13.00 – 14.00 Lunch and discussion
- 14.00 – 15:30 Class discussion and brainstorming
Preliminary Reading List

For Lectures 1 and 2

For Lecture 3

For Lecture 4

For Lectures 6 and 7