

**Personal**

Full Name: Allan Sørensen  
Birth: 9<sup>th</sup> of August 1978  
Nationality: Danish  
Marital Status: Married. Children: Isabella (2001), Albert (2006) and Liva (2008).

**Office Address** Department of Economics and Business Economics, Business and Social Sciences, Aarhus University, Fuglesangs Allé 4, DK-8210 Aarhus V, Denmark  
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**Current Position**

2010 - Associate professor, Department of Economics and Business Economics, Business and Social Sciences, Aarhus University, Denmark

**Previous Positions**

2017-2018 Visiting scholar at Department of Economics, University of California San Diego (Host: Prof. Marc-Andreas Muendler)  
2005 -2010 Assistant professor, School of Economics and Management, Aarhus University, Denmark  
2008 Post doc, School of Economics and Management, Aarhus University, Denmark  
2001-2005 PhD Student, School of Economics and Management, Aarhus University, Denmark

**Education**

2001-2005 PhD in Economics, School of Economics and Management, Aarhus University, Denmark, Thesis: "Economic Integration, Ageing and Labour Market Outcomes" (Awarded 2006)  
2000-2003 MSc in Economics, School of Economics and Management, Aarhus University, Denmark  
1997-2000 BSc in Economics, School of Economics and Management, Aarhus University, Denmark

**Referee:** European Economic Review, Canadian Journal of Economics, Scandinavian Journal of Economics, Journal of Economics, Review of International Economics, Review of World Economics, Journal of International Trade and Economic Development, The World Economy, American Journal of Agricultural Economics, The B.E. Journal of Economic Analysis and Policy, Applied Economics, Economic Change and Restructuring, The International Trade Journal, Public Finance Review, African Journal of Agricultural Research, Danish Journal of Economics.

**Research Interests:** International economics, international trade and trade policy, economics of globalization, public finance, and labour economics.

**Teaching Interests:** International trade/International economics, macroeconomics, microeconomics

**Teaching experience**

- Courses for economics students: Macroeconomics (intermediate and advanced), international trade (advanced), microeconomics (intermediate), applied economic consulting
- Courses for non-economists: Macroeconomics for journalists (Danish School of Media and Journalism), Macroeconomics for high-school teachers, Macroeconomics for MBA students, Microeconomics for political science students
- Supervision of BSc thesis, MSc thesis, PhD thesis
  - PhD students (for whom I have been primary advisor): Peter Arendorf Bach, Anders Laugesen, and Jonas Juul Henriksen.

**Committee work and expert appointments**

- 2017- Member of the Danish business appeals board (Erhvervsankenævnet)
- 2008- Member of the Advisory Board of Teaching International Economics in the Danish College System (Ministry of Education)
- 2016 Chair of PhD committee, Anders Kronborg, Aarhus University
- 2013 Chair of PhD committee, Mark Strøm Kristoffersen, Aarhus University
- 2012 Chair of PhD committee, Lasse Frisgaard Gunnensen, Aarhus University

**Administrative tasks**

- 2014- Coordinator of the Tuborg Research Center Seminar Series
- 2013- Coordinator of the macroeconomics courses in the economics (cand.oecon) program at Aarhus University (leave academic year 2017-18)
- 2007-2010 Member and deputy chair of study board at School of Economics and Management, Aarhus University, Denmark (acting chair in November-December 2009)
- 2006-2007 Economic Seminar Series coordinator at School of Economics and Management, Aarhus University, Denmark

**Prizes and Awards**

- 2016 Travel grant for particular skilled teachers awarded by the Confederation of Danish Enterprise (in Danish: Dansk Erhvervs rejselegat for særligt dygtige undervisere)
- 2016 Nominated for teacher of the year (The golden pointer), Department of Economics and Business, Aarhus University, Denmark
- 2015 Teacher of the year (The golden pointer), Department of Economics and Business Economics, Aarhus University, Denmark
- 2014 Nominated for teacher of the year (The golden pointer), Department of Economics and Business, Aarhus University, Denmark
- 2010 Nominated for teacher of the year (The golden pointer), School of Economics and Management, Aarhus University, Denmark
- 2009 Nominated for teacher of the year (The golden pointer), School of Economics and Management, Aarhus University, Denmark
- 2007 Nominated for teacher of the year (The golden pointer), School of Economics and Management, Aarhus University, Denmark
- 2006 Nominated for teacher of the year (The golden pointer), School of Economics and Management, Aarhus University, Denmark
- 2000 McKinsey Award "For the top Bachelor Degree in Economics"

**Language Skills:** Danish: Native. English: Fluent

**Research**Refereed Journal Articles

1. One-Off Export Events, 2019, *Canadian Journal of Economics*, vol. 52, p. 93-131 (joint with Ingo Geishecker and Philipp J.H. Schröder).
2. Do Business Cycles Have Long-Term Impact for Particular Cohorts?, 2017, *LABOUR: Review of Labour Economics and Industrial Relations*, vol. 31, p. 309-336 (joint with Torben M. Andersen, Jonas Maibom, Michael Svarer).
3. Explaining the Size Differences of Exporter Premia: Theory and Evidence, 2017, *Review of World Economics*, vol. 153, No. 2, p. 327-351 (joint with Ingo Geishecker and Philipp J. H. Schröder)
4. Additive versus Multiplicative Trade Costs and the Gains from Trade Liberalizations, 2014, *Canadian Journal of Economics*, vol. 47, No. 3, p. 1032-1046

5. A welfare ranking of multilateral reductions in real and tariff trade barriers when firms are heterogeneous, 2014, *Review of International Economics*, vol. 22, No. 3, p. 423-443. (joint with Philipp J.H. Schröder)
6. Firm Exit, Technological Progress and Trade, 2012, *European Economic Review*, vol. 56, p. 579-591 (joint with Philipp J.H. Schröder)
7. Second Thoughts on the Exporter Productivity Premium, 2012, *Canadian Journal of Economics*, vol. 45, no. 4, p. 1310-1331 (joint with Philipp J. H. Schröder)
8. Globalization, tax distortions and public-sector retrenchment, 2012, *Scandinavian Journal of Economics*, vol. 114, p. 409-439 (joint with Torben M. Andersen)
9. Globalization squeezes the public sector – is it so obvious?, 2011, *International Tax and Public Finance*, vol. 18, p. 369-382 (joint with Torben M. Andersen)
10. Product market integration, rents and wage inequality, 2011, *Review of International Economics*, vol. 19, p. 595-608 (joint with Torben M. Andersen)
11. Ad valorem versus unit taxes: Monopolistic competition, heterogeneous firms, and intra-industry reallocations, 2010, *Journal of Economics*, vol. 101, p. 247-265 (joint with Philipp J.H. Schröder)
12. Product Market Integration and Heterogeneity—Rent Sharing and Pricing to Market, 2008, *Review of International Economics*, vol. 16, 268-284 (joint with Torben M. Andersen)

#### Books and Book Chapters

1. Export market exit and firm survival: theory and first evidence, 2017, in B. Christensen and C. Kowalczyk (eds.), *Globalization: Strategies and Effects*, Springer, Heidelberg (joint with Sanne Hiller and Philipp J.H. Schröder)
2. Product market integration, tax distortions and public sector size, 2017, in B. Christensen and C. Kowalczyk (eds.), *Globalization: Strategies and Effects*, Springer, Heidelberg (joint with Torben M. Andersen)
3. Taxation – Financing the welfare state in a more globalized world, 2014, in T. Valkonen and V. Vihriälä (eds.), *The Nordic model – challenged but capable of reform*, Nordic Council of Ministers (joint with Torben M. Andersen)
4. International Økonomi i et videnskabsteoretisk perspektiv, 2009, in A. Lind, M. Achilles, J. D. Hansen and P. Henriksen (eds.), *Fagdidaktik i økonomifagene*, Columbus
5. Economic Integration, Ageing and Labour Market Outcomes, School of Economics and Management, Aarhus University, 2006 (Ph.D. thesis)

#### Work in progress

1. Exporter Price Premia? (joint with Ina C. Jäkel; Economics Working Papers No. 2017-07, AU). (under review)
2. Export Promotion and Intra-industry Reallocations (under review)
3. Fiscal spillovers and policy biases: Heterogeneous firms and industry structure (joint with Torben M. Andersen)
4. Reallocation of Exports: Evidence from the Cartoon Crisis (joint with Sanne Hiller and Philipp J. H. Schröder)
5. Specific taxation, asymmetric costs, and endogenous quality (joint with Philipp J. H. Schröder).
6. Capital taxation, industry equilibrium and selection among heterogenous firms: CBIT vs. ACE (joint with Philipp J. H. Schröder)

#### **Conference, workshop and seminar presentations (presentations by co-authors are not included)**

- 2018 13<sup>th</sup> International Study Group on Exports and Productivity (ISGEP), Ljubljana, Slovenia
- 2018 20<sup>th</sup> European Trade Study Group Conference, Warsaw, Poland
- 2018 Final Workshop of GlobLabWS, Aberdeen, Scotland
- 2016 Aarhus-Kiel Workshop, Sønderborg, Denmark

- 2016 18<sup>th</sup> European Trade Study Group Conference, Helsinki, Finland  
2016 12<sup>th</sup> Danish International Economics Workshop, Aarhus, Denmark  
2014 Aarhus-Kiel Workshop, Kiel, Germany  
2014 16<sup>th</sup> European Trade Study Group Conference, Munich, Germany  
2014 Seminar at Lund University, Sweden  
2014 Seminar at IFN, Stockholm, Sweden  
2013 Firm and Product Heterogeneity in International Trade, Leuven, Belgium  
2013 15<sup>th</sup> European Trade Study Group Conference, Birmingham, United Kingdom  
2013 9<sup>th</sup> Danish International Economics Workshop, Aarhus, Denmark  
2012 14<sup>th</sup> European Trade Study Group Conference, Leuven, Belgium  
2011 Seminar at Utrecht School of Economics, Netherlands  
2011 13<sup>th</sup> European Trade Study Group Conference, Copenhagen, Denmark  
2010 12<sup>th</sup> European Trade Study Group Conference, Lausanne, Switzerland  
2010 6<sup>th</sup> Danish International Economics Workshop, Aarhus, Denmark  
2010 Seminar at Kiel Institute for the World Economy, Kiel, Germany  
2009 Seminar at Department of Economics, Aarhus School of Business, Aarhus University, Denmark  
2008 Labour Market Dynamics and Growth Conference, Sandbjerg, Denmark  
2008 Nordic International Trade Seminars (NOITS), Bergen, Norway  
2008 Seminar at EPRU, Copenhagen, Denmark  
2008 Aarhus-Kiel Workshop, Kiel, Germany  
2008 5<sup>th</sup> Danish International Economics Workshop, Aarhus, Denmark  
2007 4<sup>th</sup> Danish International Economics Workshop, Aarhus, Denmark  
2006 3<sup>rd</sup> Danish International Economics Workshop, Aarhus, Denmark  
2005 Seminar at School of Economics and Management, Aarhus, Denmark  
2004 CEPR Workshop: Inequality in the Labour Market, Bergen, Norway  
2004 DGPE Workshop, Denmark  
2003 DGPE Workshop, Denmark