

# Curriculum Vitae

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Date of birth: 9 December 1974

Nationalities: Austria, USA

## Employment

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since August 2008

Department of Economics and Business,  
Aarhus University, Denmark

**Full Professor** (since May 2016)

Parental leave August 2016 - January 2017

**Professor, 5-year time limited** (August 2013 - April 2016)

Parental leave August 2014 - January 2015

**Associate Professor** (January 2010 - July 2013)

Parental leave January - June 2012

**Assistant Professor** (August 2008 - December 2009)

September 2004 - August 2010

Royal Holloway, University of London, UK

(on leave August 2008 - August 2010)

**Senior Lecturer** (April 2009 - August 2010)

Tenured **Lecturer** (September 2007 - March 2009)

**Lecturer** on probation (*tenure-track Assistant Professor*)  
(September 2004 - August 2007)

January - August 2004

**Wissenschaftlicher Mitarbeiter (Postdoc)**,  
University of Bonn, Germany

### Affiliations:

**Research Fellow**, Institute for the Study of Labor (IZA), Bonn, Germany (since 2006)

**Associated Researcher**, Cognition and Behavior Lab, Aarhus University (since 2013)

**Associated Researcher**, enter for Hybrid Intelligence, Aarhus University (since 2013)

**Associated Researcher**, Interacting Minds Center for the Study of Cognition, Communication & Choice  
Aarhus University (since 2012)

**Associated Researcher**, TrygFonden Centre for Child Research, Aarhus University (since 2012)

## Education

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December 2003

Dr. rer. pol. (**PhD in Economics**),  
University of Bonn, Germany

September 2001 - July 2002  
and June 2001

Visiting Research Fellow, Université de Toulouse I,  
France

October 1999 - December 2003

Doctoral Student, Bonn Graduate School of Economics

April 1997 - September 1999

University of Göttingen, Germany;

Diplom Volkswirt (**MSc Economics**)

September 1996 - February 1997

ERASMUS student at Université de Poitiers, France

October 1994 - September 1996

University of Göttingen, Germany;

Vordiplom (**BSc Economics**)

### Publications (peer reviewed): H-index (GS) 14

1. with Zdravetz Lazarov, 2007, The Trade-off between Liquidity and Precision of Position in Option Contracts, *Review of Applied Economics* 3(1-2), 25-48.
2. with Eloïc Peyrache, 2008, Mixed up? That's good for motivation, *Economic Theory* 34(1), 107-125.
3. with Hans-Theo Normann, 2008, Giving in Dictator Games: Regard for others or regard by others? *Southern Economic Journal* 75(1), 223-231.
4. with Eloïc Peyrache, 2008, Moral hazard contracts: Does one size fit all?, *Economics Letters* 100(3), 399-401.
5. with Hui-Fai Shing, 2008, Bookmaker and pari-mutuel betting: Is a (reverse) favourite-longshot bias built-in? *Journal of Prediction Markets* 2(2), 29-50.
6. with Albrecht Morgenstern and Philippe Raab, Career concerns incentives: An experimental test, 2009, *Journal of Economic Behavior & Organization* 72, 571-588.
7. with Albrecht Morgenstern, Coordination under the Shadow of Career Concerns, 2010, *The B.E. Journal of Theoretical Economics*, 10 (1,Topics), Article 10.
8. with Mariana Blanco, Dirk Engelmann, and Hans-Theo Normann, Belief elicitation in experiments: Is there a hedging problem? 2010, *Experimental Economics* 13(4), 412-438.
9. with Eloïc Peyrache, Aligning ambition and incentives, 2011, *Journal of Law, Economics & Organization*, 27(3), 655-688.
10. with Julia Nafziger, Self-regulation through Goal Setting, 2011, *Scandinavian Journal of Economics* 113(1), 212-227.
11. with Julia Nafziger, Job Assignments under Moral Hazard: The Peter Principle Revisited, 2012, *Journal of Economics & Management Strategy* 21(4),1029-1059.
12. with Julia Nafziger, Anton Suvorov and Jeroen Van de Ven Self-rewards and Personal Motivation, 2014, *European Economic Review* 68, 151-167.
13. with Mariana Blanco, Dirk Engelmann, and Hans-Theo Normann, 2014, Preferences and Beliefs in a Sequential Social Dilemma: A Within-Subjects Analysis, *Games and Economic Behavior*, 87, 122-135.
14. with Sofie Kragh Pedersen and Julia Nafziger, 2014, Who Wants Paternalism?, *Bulletin of Economic Research*, 66 (S1), 147-166.
15. with Julia Nafziger and Helena Skyt Nielsen, 2015, Behavioral Economics of Education, *Journal of Economic Behavior & Organization*, 115, 3-17.
16. with Anders Frederiksen and Timothy Halliday, 2016, Within- and Cross-firm Mobility and Earnings Growth, *Industrial and Labor Relations Review*, 69(2), 320-353.
17. with Julia Nafziger, 2016, Goals and Bracketing under Mental Accounting, *Journal of Economic Theory*, 162, 305-351
18. with Julia Nafziger, 2016, Gift Exchange, Control, and Cyberloafing: A Real-Effort Experiment, *Journal of Economic Behavior and Organization*, 131, 409-426.
19. with Jonas Pilgaard Kaiser and Kasper Selmar Pedersen, 2018, Do Economists Punish Less?, *Games*, 9, 75
20. with Julia Nafziger, 2019, Correlates of Narrow Bracketing, *Scandinavian Journal of Economics*, 121, 1441-1472.
21. with Julia Nafziger, 2020, Motivational Bracketing: An Experiment, *Journal of Economic Theory* 185, article 104949.
22. with Dan Nguyen, Michael Bang Petersen, and Julia Nafziger, 2021, Do Physically Stronger Males Prevail in Non-Physical Conflicts? *Evolution and Human Behavior*, 42, 21-29.
23. with Julia Nafziger, 2021, Motivational Goal Bracketing with Non-Rational Goals, *Journal of Behavioral and Experimental Economics*, 94, 101740.
24. with Dan Mønster, Julia Nafziger, Nina Veflen, in press, Fostering safe food handling among consumers: Causal evidence on game- and video-based online interventions, *Food Control*.

**Publications (in editorial capacity):**

with Christian Grund, Alex Bryson, Robert Dur, Christine Harbring, and Edward P. Lazear, 2017, Personnel economics: A research field comes of age, *German Journal of Human Resource Management*, 1-7.

**Other publications:**

1. with Bernd Klett, 1997, Croatia, *Deutsche Morgan Grenfell Focus Eastern Europe Outlook*, September 5, 18-21.
2. with Thomas Trimbur, 1998, Quantifying crude oil price risk, Deutsche Bank Research.
3. with Thomas Trimbur, 1998, Will Brent blend crude oil fall below USD 10.00/bbl? *Market Issues*, April 13, 2-5, reprinted in: *Current Economics*, April 1998, 6-8.
4. with Guido Friebel, Delphine Prady, and Paul Seabright, 2006, Objectives and Incentives at the European Patent Office, IDEI report.
5. with Julia Nafziger and Mette Trier Damgaard, 2013, Hvad er behavioural economics?, Konkurrence- og Forbrugerstyrelsen.
6. with Julia Nafziger and Mette Trier Damgaard, 2013, Baggrundsnotat om behavioural economics, Konkurrence- og Forbrugerstyrelsen.
7. with Julia Nafziger, Mette Trier Damgaard, and Dan Nguyen, 2013, Casesamling: Anvendelse af indsigter fra behavioural economics, Konkurrence- og Forbrugerstyrelsen.

**Working papers:**

1. with Dirk Engelmann, Jeff Frank, and Marieta Valente, 2021, Does a Buyer Benefit from Bad Reputation? Theory and Experiments on Auctions with Default. R&R at *RAND Journal of Economics*.
2. with Jonas Pilgaard Kaiser and Julia Nafziger, Are Self-Set Goals (Effective) Self-Regulation Tools? An Experiment on Goal Revision.
3. with Charlotte Hvidman, Julia Nafziger, Søren Albeck Nielsen, and Michael Rosholm, An intensive, school-based learning camp targeting academic and non-cognitive skills evaluated in a randomized trial.
4. with Dan Mønster, Julia Nafziger, and Nina Veflen, Fostering safe food handling: Causal evidence on game- and video-based online interventions.
5. with Anders Frederiksen and Timothy Halliday, 2010, What Do We Work For? An Anatomy of Pre- and Post-Tax Earnings Growth.

**Advanced work in progress:**

1. with Thomas Epper and Julia Nafziger, Risk Taking over Money and Effort.
2. with Dan Mønster and Julia Nafziger, Nudging in complex environments.

## *Teaching*

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**PhD short courses:** Behavioral Economic Theory and Applications [University of Cologne, October 2011], Self-regulation [University of Mainz, September 2015]

**Aarhus University:** Game Theory [BSc 2015-18,2020], Behavioral Finance [BSc 2017-19], Microeconomics 2 [MSc 2018-19], Behavioral Economics [MSc 2012-13,2015], Behavioral Economics & Finance [MSc 2017-20], Organizational Economics [MSc 2008-12], Advanced Micro [PhD 2009-19].

**Royal Holloway, University of London:** Financial Economics [BSc (2004-08), MSc (2005-2007)], Contracts & Incentives [BSc 2006].

**Teaching assistant:** University of Bonn: Information Economics [undergrad 2004], Microeconomics [intermediate 2003], Game Theory [undergrad 2002/03]; Université de Toulouse: Microeconomics [intermediate 2002]; University of Göttingen: Introduction to Computer Science [undergrad 1995/96].

**Recognition of Teaching:** 2006, College Teaching Prize, Royal Holloway, University of London; 2017, nominated for annual teaching prize

**Teaching Education:** 2015, Course on Supervision of Master/PhD students and collegial supervision, Aarhus University. 2006, Postgraduate Certificate in Academic Practice in Teaching and Learning (CAPITAL), Royal Holloway, University of London.

**Study Board Membership:** Sep 2011 - Jan 2021: Study Board at the Department of Economics and Business, Aarhus University. 2004-2005: Teaching and Learning Committee at the Department of Economics at Royal Holloway, University of London

## *PhD education*

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### **Current PhD students:**

1. ***Kristoffer Holst Ibsen***, Aarhus University, since September 2018 (**co-advisor**, main advisor: Michael Rosholm).
2. ***Jonas Kaiser***, Aarhus University, since September 2019 (**main advisor**, co-advisor: Mette Trier Damgaard).
3. ***Markus Seier Pedersen***, Aarhus University, since September 2020 (**main advisor**, co-advisor: Daniele Nosenzo).

### **Former PhD students:**

1. ***Christina Gravert***, Aarhus University, September 2011 - October 2014 (**co-advisor**, main advisor: Julia Nafziger), Title: Giving and Taking – Essays in Experimental Economics, October 2014. Placement: University of Gothenburg.
2. ***Ritwik Banerjee***, Aarhus University, June 2012 - August 2014 (**main advisor**, co-advisor: Torben M. Andersen), Title: Economics of Misbehavior, September 2014. Placement: Indian Institute of Management, Bangalore.
3. ***Hui-Fai Shing***, Royal Holloway University of London (**main advisor**, co-advisor: Jonathan Wadsworth), Title: A Microeconomic Evaluation of the Favourite-Longshot Bias, Market Movers and Broken Odds in British Horse Race Betting Markets, June 2007. Placement: Lecturer (Teaching Focused) at Royal Holloway University of London.
4. ***Mette Trier Damgaard***, Aarhus University, July 2016 (**co-advisor**, main advisor: Julia Nafziger), Title: Applied Behavioral Economics: Job Search and Charitable Giving. Placement: Aarhus University.
5. ***Dan Nguyen***, Aarhus University, December 2016 (**main advisor**, co-advisors: Emma von Essen & Michael Bang Petersen), Title: Formidability and Human Behavior: An Interdisciplinary Approach. Placement: EY Denmark.
6. ***Rune Tornøe Vølund***, Aarhus University, March 2019 (**main advisor**, co-advisor: Julia Nafziger), Title: Theoretical Models in Behavioral Economics. Placement: Colliers International, Denmark
7. ***Jonas Fluchtmann***, Aarhus University, December 2019 (**co-advisor**, main advisor: Michael Rosholm), Title: Essays on the Economics of Job Search. Placement: OECD, Paris.
8. ***Herbert Bucheli***, Aarhus University, May 2020 (**co-advisor**, main advisor: Joachim Scholderer), Title: Consumer Acceptance Of Technology. During Phd/current: Head Business Analytics Services, Visa Card Services SA, Switzerland).
9. ***Fatemeh Shahrabifarahani***, Aarhus University, September 2021 (**co-advisor**, main advisor: Dan Mønster), Title: Essays on Risk-Taking and Exploration-Exploitation Behaviors.

### **PhD committees:**

1. ***Daejung Kim***, University of Toulouse, Title: Essays in Industrial Organization of the Pharmaceutical Industry, February 2010.
2. ***Viki Nellas***, University of Toulouse and University of Bologna, Title: Essays on Labor Economics, June 2010.
3. ***Eske Stig Hansen***, Aarhus University, Title: Essays in Electricity Market Modeling, September 2010 (chair of committee).
4. ***Peter Arendorf Bache***, Aarhus University, Title: Firms and International Trade, November 2013 (chair of committee).
5. ***Anders Laugesen***, Aarhus University, Title: On Complementarities, Heterogeneous Firms, and International Trade, November 2013 (chair of committee).

6. **Andreas Madum**, Copenhagen University, Title: Deciding Before an Audience. Essays in Applied Microeconomics, submitted February 2015.
7. **Anna Odil Peschel**, Aarhus University, Title: Essays on implicit information processing at the point of sale. Evidence from experiments and scanner data analysis, April 2016 (chair of committee).

## *Selected Grants*

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|--------------|--|
| 2019-2025    | Danish Research Council (PI: Alexander Koch) “ReGAME– Evaluation of Research-Enabling Game-Based Education in Danish Lower Secondary Schools”, DKK 5,896,298   |
| 2017-2022    | EU Research Council, Horizon 2020. “Safer food through changed consumer behavior: Effective tools and products, information strategies, education and a food safety policy reducing health burden from foodborne illnesses”, AU part of international grant (AU PI: Dan Mønster, Project leader: NOFIMA AS), EUR 273,100 (total volume of collaborative project: EUR 9,500,000). |
| 2014-2017    | AU Network for the Computational Modelling of Complex Interactions (CMCI) (PI: Jacob Sherson), DKK 590,000.  |
| 2014-2017    | Norwegian Research Council. “Food Scares: Consumer Perception, Risk Communication and Crisis Management”, AU part of international grant held with Joachim Scholderer (Project leader: Nina Veflen Olsen, NOFIMA AS), DKK 1,422,740 (total volume of collaborative project: DKK 7,114,507).  |
| 2013 - 2017  | Danish Research Council (PI: Alexander Koch) “What makes a student successful? A large-scale experimental investigation of behavioral correlates”, DKK 3,382,893.  |
| 2012 - 2013  | Aarhus Universitets Forskningsfond (AUFF), “What makes a student successful? A large-scale experimental investigation of behavioral correlates”, (PI: Julia Nafziger), DKK 400,000   |
| 2012 to 2015 | Aarhus University Interdisciplinary Research Centre (PI: Andreas Roepstorff), DKK 25 mio.  |
| 2008-2010    | UK Economic and Social Research Council (ESRC) (PI: Alexander Koch), “The Role of Buyer Reputation in Auctions”, £ 80,304.   |
| 2008-2010    | Danish Research Council (PI: Anders Frederiksen), Research Grant 275-08-0046, DKK 1,125,000.   |

## *Honors and awards*

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|---------------|--|
| August 2002   | Young Economist Award, European Economic Association   |
| 2001/2002     | Marie-Curie Research Fellowship for the Université de Toulouse I, France                         |
| 1999 - 2003   | Grants by the Bonn Graduate School of Economics; Bonn, Germany                                   |
| November 1999 | Gustav-Hopf Award for the best Economics diploma (class of 1999), Universität Göttingen, Germany |

## *Professional activities*

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2016 - present: Member of the “Organisationsökonomischen Ausschuss”, Verein für Socialpolitik  
 2017 - present: Member of the Editorial board of the *German Journal of Human Resource Management*  
 2016: Co-editor of “Current Topics in Personnel Economics”, Special issue of the *German Journal of Human Resource Management*

**Program committees.** 7th Bounded Rationality in Choice Conference (BRIC), 2019; 9th Nordic Conference on Behavioral and Experimental Economics, 2014.

**Prize committees.** Yahoo Financial Clearing Company Best Paper prize 2018, Association of Behavioral Economics and Finance and Finance (ABEF), overseas committee member, joint with Jan Engelmann (University of Amsterdam) and Axel Ockenfels (University of Cologne).

**Peer-review for conferences.** Annual Meeting of the German Economic Association (Verein für Socialpolitik) 2011, 2012 & 2020.

**Peer-review for grant agencies.** Grant Committee IMC seed funding, Aarhus University (since 2017), UK Economic and Social Research Council (ESRC), Netherlands Organisation for Scientific Research, Grant Agency of Charles University in Prague, Research Council of Norway, Social Sciences and Humanities Research Council of Canada, Swiss National Research Foundation.

**Refereeing.** American Economic Review, B.E. Journal of Theoretical Economics; Bulletin of Economic Research; *Economica*; Economic Inquiry; Economic Journal; Economic Modeling, Economic Theory; Economics-ejournal; Education Economics; European Economic Review; Experimental Economics; Games and Economic Behavior; German Economic Review; Economics of Education Review; Higher Education Quarterly; Information and Management; International Economic Review; International Journal of Industrial Organization; Journal of Behavioral and Experimental Economics; Journal of Economic Theory; Journal of Economics & Management Strategy; Journal of Economic Psychology; Journal of Institutional and Theoretical Economics; Journal of Labor Economics; Journal of Law, Economics & Organization; Journal of the European Economic Association; Journal of Socio-Economics; Labour Economics; Management Science; Organizational Behavior and Human Decision Processes; Oxford Economic Papers; Perspektiven der Wirtschaftspolitik; RAND Journal of Economics; Review of Economic Design; Review of Economic Studies; Review of Financial Studies; Scandinavian Economic Journal; Scandinavian Journal of Management; Southern Economic Journal; Theory and Decision.

## *Conference and workshop organization*

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### **Conferences and workshops**

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|----------------|---|
| June 2019      | 7th Bounded Rationality in Choice Conference (BRIC), Aarhus University (co-organizers: Kfir Eliaz & Julia Nafziger)   |
| September 2014 | 9th Nordic Conference on Behavioral and Experimental Economics, Aarhus University (co-organizers: E.von Essen, L. Gerhards, J. Nafziger, H. Schumacher) (keynotes: D. Laibson, A. Rangel) |
| December 2013  | Workshop on Self-control, Self-regulation and Education, Aarhus University (co-organizer Helena Skyt Nielsen) (keynotes: D. Schunk, M. Kocher, E. Bettinger, P. Oreopoulos)               |
| November 2013  | Mini-Workshop on Reference Dependent Preferences & Self-Control, Aarhus University (external speakers: P. Heidhues, F. Herweg, H. Karle)  |

### **Organized PhD courses at Aarhus University**

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| 2014,2018, 2020 | Kfir Eliaz, Tel-Aviv University  |
| 2013            | Martin Kocher, University of Munich & Daniel Schunk, University of Mainz |
| 2010            | Karl Schlag, University of Vienna  |

## *Presentations*

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### **Invited keynote talk:**

Conference on “Self-regulation and the economics of education,” University of Mainz, September 2015.

**Academic seminars:**

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|----------------|--|
| September 2020 | Tilburg University, Netherlands                                  |
| January 2019   | University of Hamburg, Germany                                   |
| January 2017   | RWI Essen, Germany   |
| June 2016      | Berglas School of Economics Tel Aviv, Israel                     |
| May 2015       | Lund University, Sweden  |
| March 2015     | University of Vienna, Austria                                    |
| May 2013       | University of Regensburg, Germany                                |
| October 2012   | University of Copenhagen, Denmark                                |
| June 2012      | University of Mainz, Germany                                     |
| October 2011   | Copenhagen Business School, Denmark                              |
| October 2011   | University of Cologne, Germany                                   |
| November 2010  | Goethe University Frankfurt, Germany                             |
| October 2010   | University of Zurich, Switzerland                                |
| February 2010  | Humboldt-University Berlin, Germany                              |
| January 2010   | University of California Davis, USA                              |
| January 2010   | University of Hawaii at Manoa, USA                               |
| October 2009   | University of East Anglia, UK                                    |
| September 2009 | University of Basel, Switzerland                                 |
| March 2009     | Lancaster School of Management, UK                               |
| February 2009  | Kyiv School of Economics, Ukraine                                |
| January 2009   | University of Frankfurt, Germany                                 |
| June 2008      | University of Copenhagen, Denmark                                |
| February 2008  | Carlson School of Management (IRC), University of Minnesota, USA |
| January 2008   | Aarhus University, Denmark                                       |
| January 2008   | Aarhus School of Business, Denmark                               |
| November 2007  | Universiteit van Amsterdam/Tinbergen Institute, Netherlands      |
| November 2007  | City University London, UK                                       |
| June 2007      | London School of Economics, UK                                   |
| November 2006  | School of African & Oriental Studies, London (SOAS-CeFiMs), UK   |
| November 2004  | University of Kent, Canterbury, UK                               |
| July 2004      | WZB Berlin, Germany  |
| June 2004      | Universitat München, Germany                                     |
| February 2004  | Universiteit van Amsterdam, Netherlands                          |
| February 2004  | Stockholm School of Economics (SITE), Sweden                     |
| February 2004  | Universidad Carlos III de Madrid, Spain                          |
| February 2004  | HEC Montreal, Canada   |
| January 2004   | Royal Holloway, University of London, UK                         |
| June 2001      | Universite de Toulouse I, France                                 |

### Conference presentations:

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|----------------|---|
| December 2021  | Copenhagen Network of Experimental Economics workshop, Lund, Sweden   |
| December 2021  | Workshop on Nudging and Behavioral Change, Aarhus   |
| November 2021  | Meeting on Quantitative Educational Research in Denmark, Vejle  |
| June 2019      | Arne Ryde Workshop on Interventions, Motivation and Behavior, Trolleholm Castle, Sweden   |
| May 2019       | Maastricht Behavioral and Experimental Economics Symposium  |
| December 2013  | Workshop on Self-control, Self-regulation and Education, Aarhus   |
| April 2013     | Thurgau Experimental Economics Meeting, Switzerland   |
| April 2011     | Royal Economic Society Conference, Egham  |
| September 2010 | Annual CCP Research Workshop, Kolding   |
| August 2010    | Annual Congress of the European Economic Association, Glasgow   |
| July 2010      | World Meeting of the Economic Science Association, Copenhagen   |
| June 2010      | Maastricht Behavioral and Experimental Economics Symposium  |
| November 2009  | 4 <sup>th</sup> Nordic Conference on Behavioral and Experimental Economics, Oslo  |
| August 2009    | Annual Congress of the European Economic Association and European Meeting of the Econometric Society, Barcelona   |
| March 2009     | 12. Kolloquium zur Personalökonomik, Wien   |
| November 2008  | 3 <sup>rd</sup> Nordic Conference on Behavioral and Experimental Economics, Copenhagen  |
| April 2008     | Special session on Gambling, Scottish Economic Society Conference, Perth.<br>Title: Bookmaker and pari-mutuel betting: Is a (reverse) favourite-longshot bias built-in? |
| March 2008     | Royal Economic Society Conference, Warwick  |
| March 2008     | 11. Kolloquium zur Personalökonomik, Bonn   |
| October 2007   | Verein für Socialpolitik Annual Meeting, Munich   |
| September 2007 | EALE Annual Conference, Oslo  |
| October 2006   | Verein für Socialpolitik Annual Meeting, Bayreuth   |
| August 2006    | Annual Congress of the European Economic Association and European Meeting of the Econometric Society, Vienna  |
| May 2006       | IZA/SOLE Transatlantic Meeting of Labor Economists, Ammersee.<br>Title: An experimental test of career concerns   |
| April 2006     | Royal Economic Society Conference, Nottingham   |
| October 2005   | Verein für Socialpolitik Annual Meeting, Bonn   |
| August 2005    | Econometric Society World Congress, London  |
| June 2005      | SOLE/EALE Second World Conference, San Francisco  |
| May 2005       | IZA Workshop on Behavioral and Organizational Economics, Bonn (discussant,poster)   |
| October 2003   | WZB/CEPR Conference Economics & Psychology, Berlin (discussant)   |
| January 2005   | Econometric Society, North American Winter Meeting, Philadelphia  |
| December 2004  | Weihnachtstreffen Deutscher Ökonomen, Bielefeld   |
| October 2004   | Verein für Socialpolitik Annual Meeting, Dresden  |
| August 2004    | Annual Congress of the European Economic Association and European Meeting of the Econometric Society, Madrid  |
| March 2004     | 7. Kolloquium zur Personalökonomik, Bonn  |
| November 2003  | European Doctoral Program Jamboree, Barcelona   |
| October 2003   | Verein für Socialpolitik Annual Meeting, Zürich   |
| June 2003      | North American Meeting of the Econometric Society, Evanston   |
| April 2003     | Spring Meeting of Young Economists, Leuven  |
| October 2002   | European Doctoral Program Jamboree, London  |
| August 2002    | Annual Congress of the European Economic Association, Venice  |
| June 2002      | Financial Management Organization European Conference, Copenhagen   |

## *Management experience*

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| since 2013               | Member of Scientific Board for the Aarhus Cognition and Behavior Lab   |
| 2013 & since August 2015 | Coordinator of Research Group Markets, Organizations & Behavior, Department of Economics and Business Economics, Aarhus University |
| 2017-2019                | Member of Project Group for the Interacting Minds Center, Aarhus University.   |

## *Other relevant experience*

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| 2013                  | Consulting for Danish Competition & Consumer Authority (Konkurrence- og Forbrugerstyrelsen),<br>links: Project summary and Project documents (in Danish)  |
| 2007                  | Consulting for Virgin Money   |
| 2006                  | Consulting for the Staff Union of the European Patent Office, IDEI report Objectives and Incentives at the European Patent Office   |
| April - May 1998      | Internship at the Deutsche Bank Research, Quantitative Analysis, Frankfurt am Main, Germany<br>-Empirical study on Value at Risk (diploma thesis)<br>-Development of a risk assessment model for oil prices |
| August - October 1997 | Internship at the Deutsche Bank Research, Emerging Markets Eastern Europe, Frankfurt am Main, Germany<br>-Development of a risk assessment model for the 'DMG Asset Allocation Portfolio Eastern Europe'    |

## *Languages*

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German (native), English (native), French (fluent), Danish (fluent)